



# **Path to a High Performance Health System: Improving Value and Achieving Savings**

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Health Care Quality and Cost Council Annual Meeting:  
Aligning Payment Reform with Outcomes

June 25, 2009

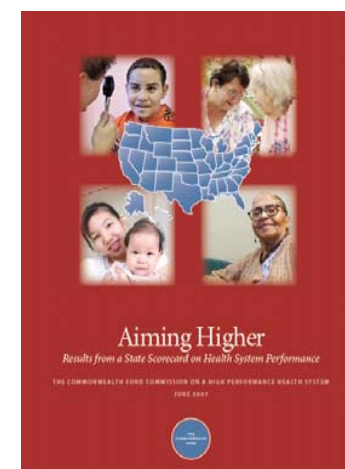
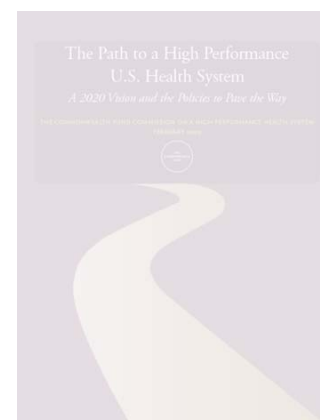
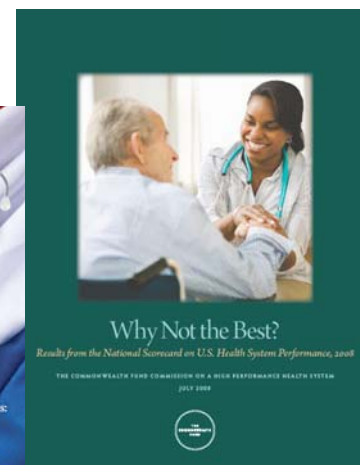
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# Commonwealth Fund Commission on a High Performance Health System

## Objectives:

- To move the U.S. toward a high performance health care system that helps everyone lead healthy, long, & productive lives
- A high performance health system is designed to achieve four core goals
  - high quality, safe care
  - access to care for all
  - efficient, high value
  - system capacity to innovate and improve



# Toward High Performance Health Systems – Vision and Integrated Policies

- **What constitutes high performance? Goals?**
  - Focus on improving population health
  - Pursuit of Access, Quality and Efficiency - value
  - Capacity to improve and innovate
- **Vision of health care delivery system – key attributes**
- **Coherent strategies: system approach**
  - Coverage foundation
  - Payment reform to align incentives with quality/efficiency
  - Invest in system reforms and population health
- **Indicators (metrics) to track and monitor change and set benchmarks to improve**
- **Leadership/collaboration: goals and shared direction**



# Goals for a High Performance Health System

## HIGH QUALITY CARE

Effective, Coordinated,  
Safe, Patient-Centered

## ACCESS & EQUITY FOR ALL

LONG,  
HEALTHY,  
AND  
PRODUCTIVE  
LIVES

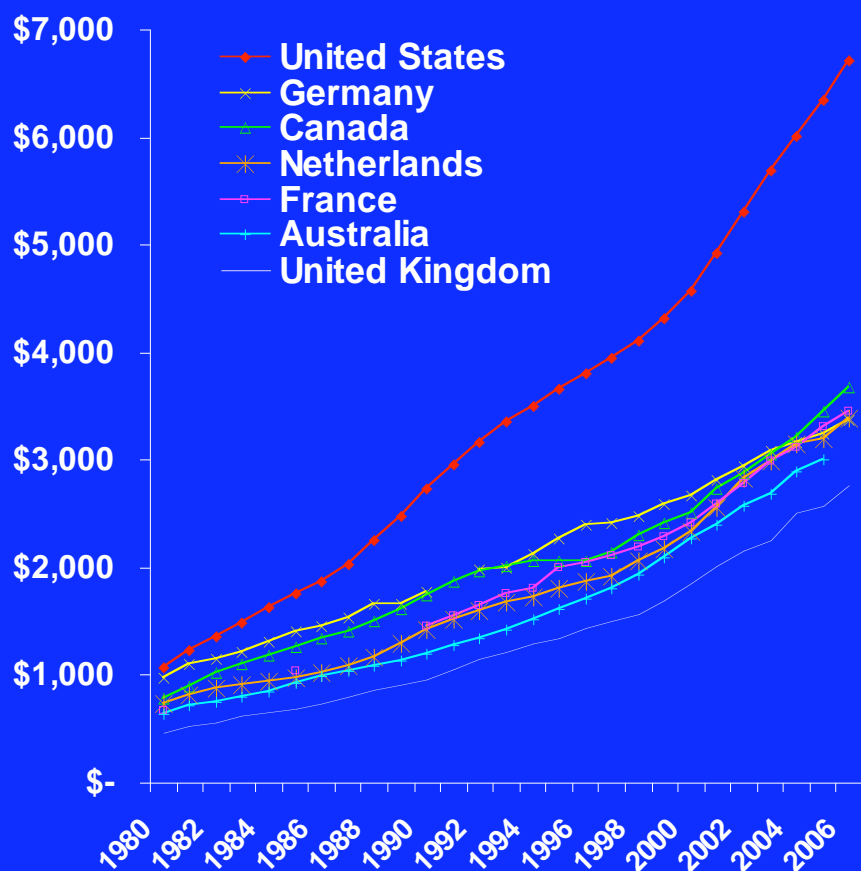
## EFFICIENT HIGH VALUE CARE

## SYSTEM CAPACITY TO INNOVATE AND IMPROVE

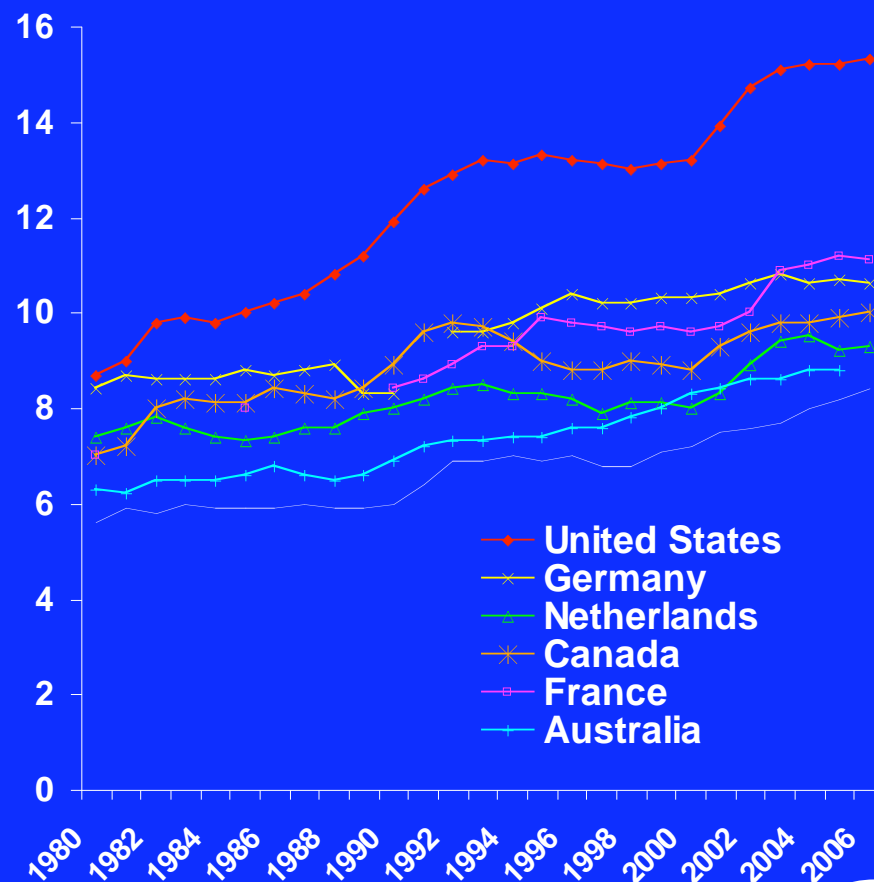
# International Comparison of Spending on Health, 1980-2006

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Average spending on health per capita (\$US PPP\*)



Total expenditures on health as percent of GDP



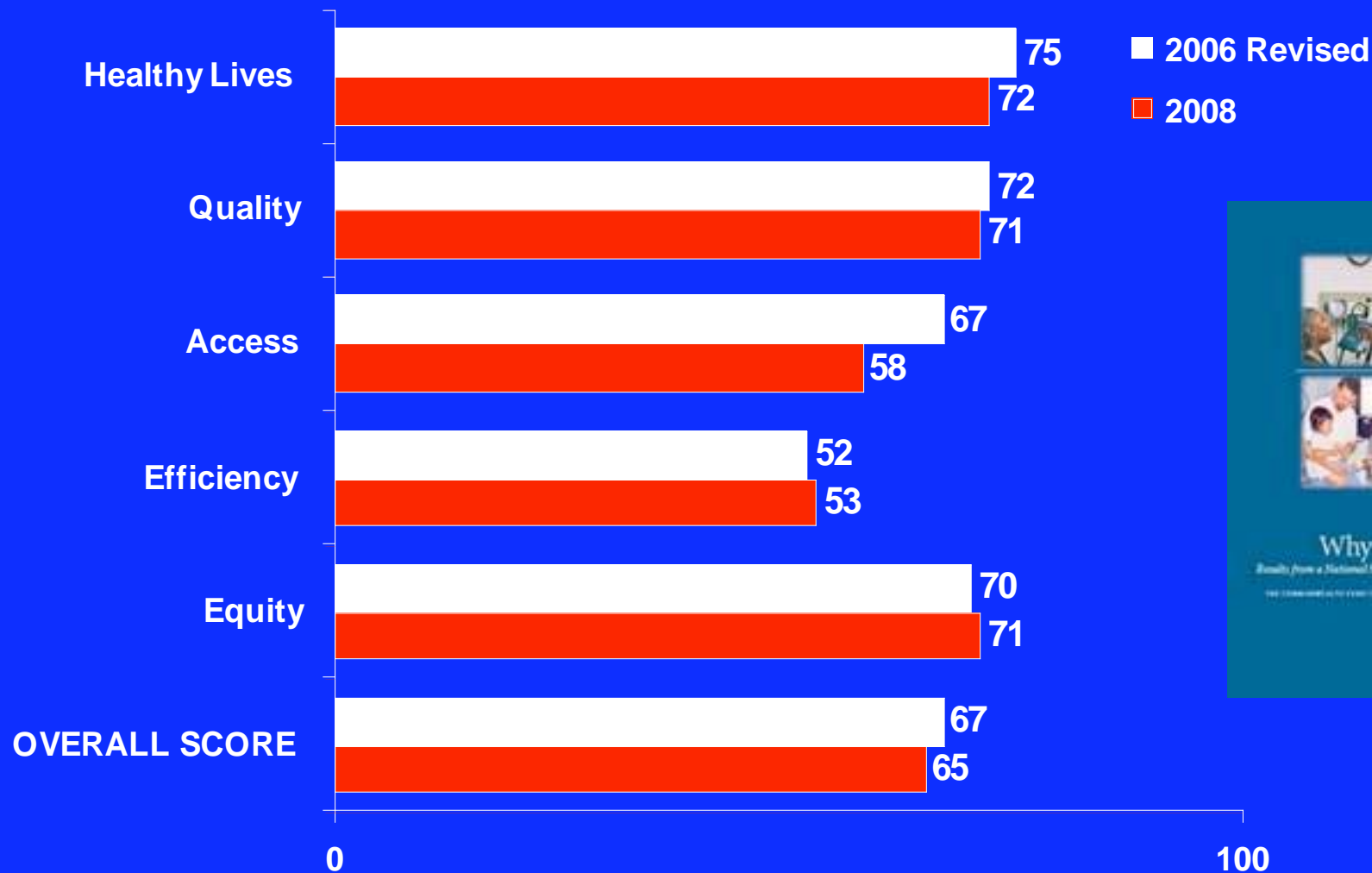
\* PPP=Purchasing Power Parity.

Source: OECD Health Data 2008, Version 06/2008.

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# National Scorecard on Health System Performance

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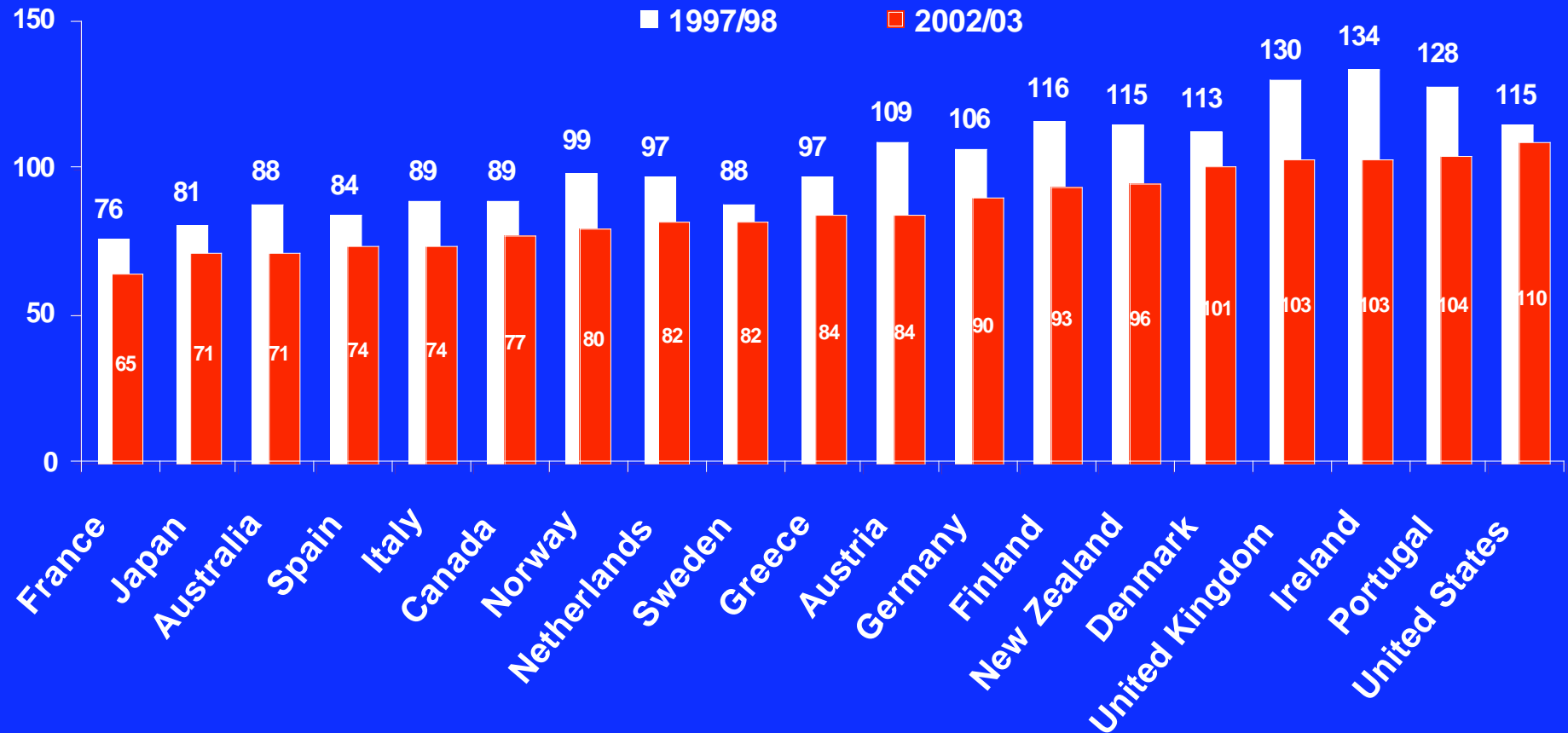
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Source: Commonwealth Fund National Scorecard on U.S. Health System Performance, 2008

# Mortality Amenable to Health Care

## U.S. Rank Fell from 15 to Last out of 19 Countries

Deaths per 100,000 population \*



\* Countries' age-standardized death rates before age 75; from conditions where timely effective care can make a difference. Includes: Diabetes, asthma, ischemic heart disease, stroke, infections screenable cancer. Data: E. Nolte and C. M. McKee, "Measuring the Health of Nations," Health Affairs, Jan/Feb 2008).

Source: Commonwealth Fund National Scorecard on U.S. Health System Performance, 2008



# Key Strategies for High Performance

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1. **Extend affordable insurance to all**
2. **Align incentives to enhance quality and efficiency – value and savings**
3. **Organize care around the patient: accessible, coordinated, efficient**
4. **Invest in reporting, evidence-base, health information technology and population health**
5. **Leadership and collaboration to set and achieve goals – aiming higher**

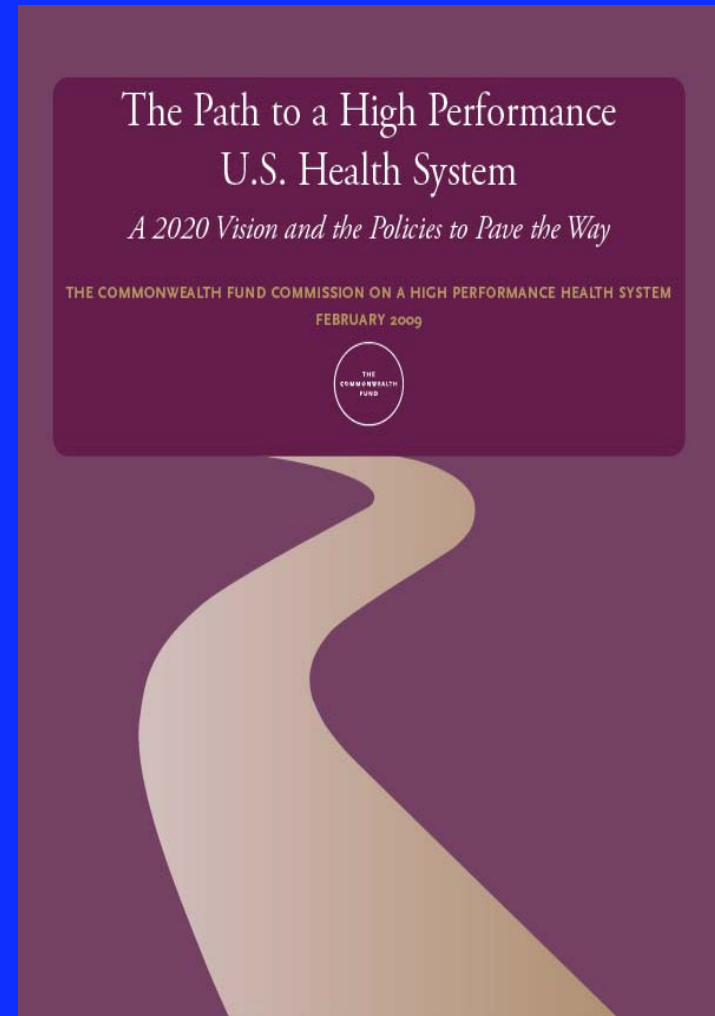
Source: Commission on a High Performance Health System, *A High Performance Health System for the United States: An Ambitious Agenda for the Next President*, The Commonwealth Fund, November 2007

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# Path to High Performance: Integrated Strategic Policies <sup>9</sup>

- **Insurance and access**
- **Aligning incentives with quality and efficiency**
- **Correcting price signals in health care markets**
- **Producing and using better information**
- **Promoting health and disease prevention**

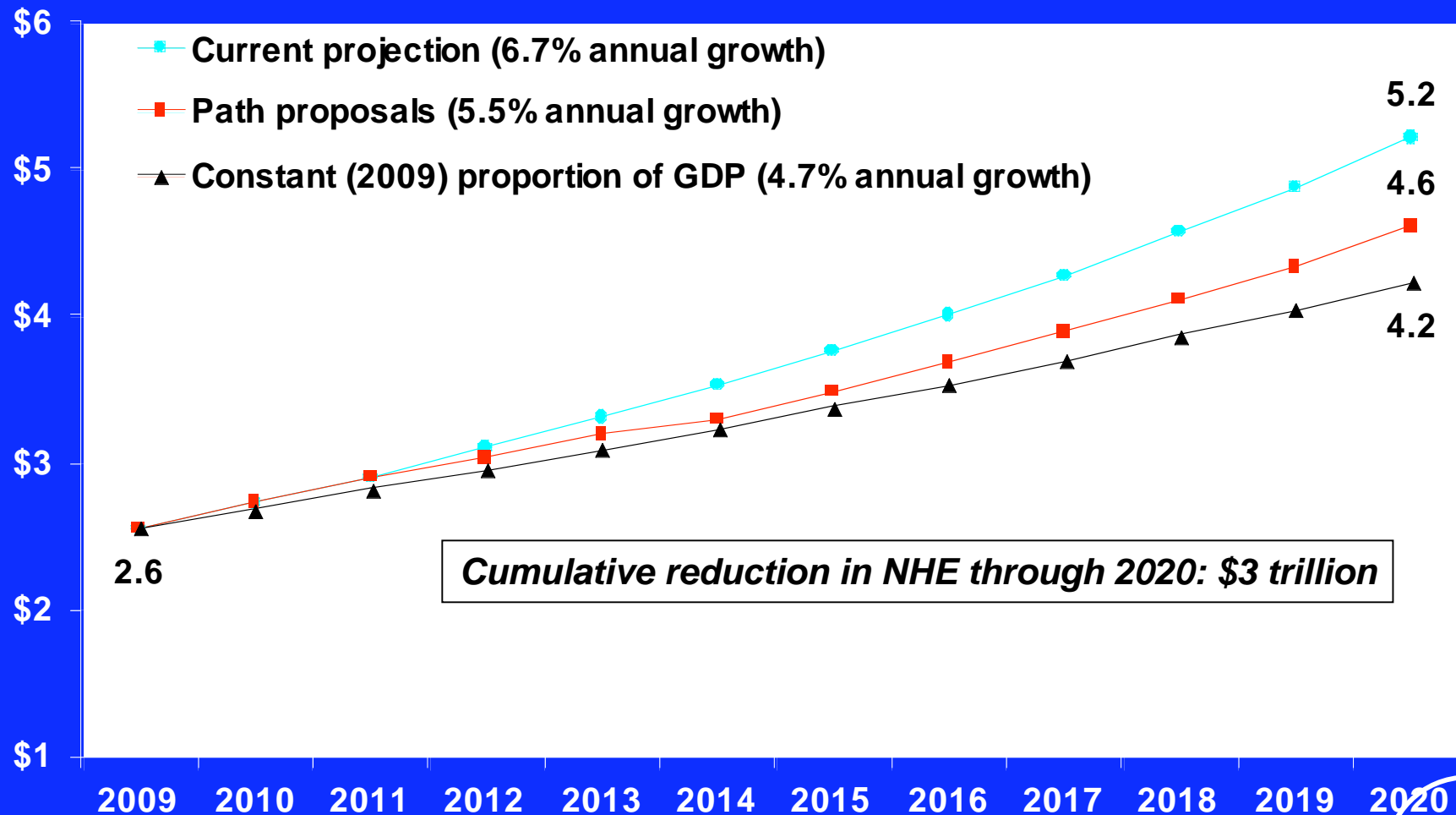


# Bending the Cost Curve with High Value Return

## Total National Health Expenditures (NHE), 2009–2020

### Current Projection and Alternative Scenarios

NHE in trillions



Note: GDP = Gross Domestic Product.

Data: Estimates by The Lewin Group for The Commonwealth Fund.

Source: *The Path to a High Performance U.S. Health System: A 2020 Vision and the Policies to Pave the Way*, Feb. 2009.

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# Key Attributes of High Performance Health Care Delivery Systems

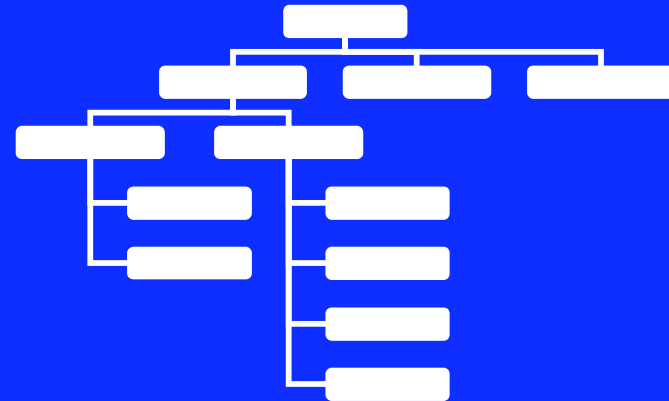
- Patients have easy access to appropriate care and information, including off-hours
- Clinically relevant information is available to providers at point-of-care and to patients - continuity
- Care is well-coordinated with smooth care transitions
- Providers within and across settings accountable to each other for quality and value and work together
- There is clear accountability for total care
- Care systems continuously innovate and “learn” to improve outcomes, experiences and the value of care

Source: Shih et al. *Organizing the U.S. Health Care Delivery System for High Performance*, The Commonwealth Fund, August 2008



# The Ways Care is Organized and Care Is Paid For Are Interrelated

- **Organizations Matter**
  - Organizations are necessary but not sufficient for providing better, more coordinated care
- **Payment methods**
  - Incentives need to be aligned with performance (ultimately outcomes) not quantity of care

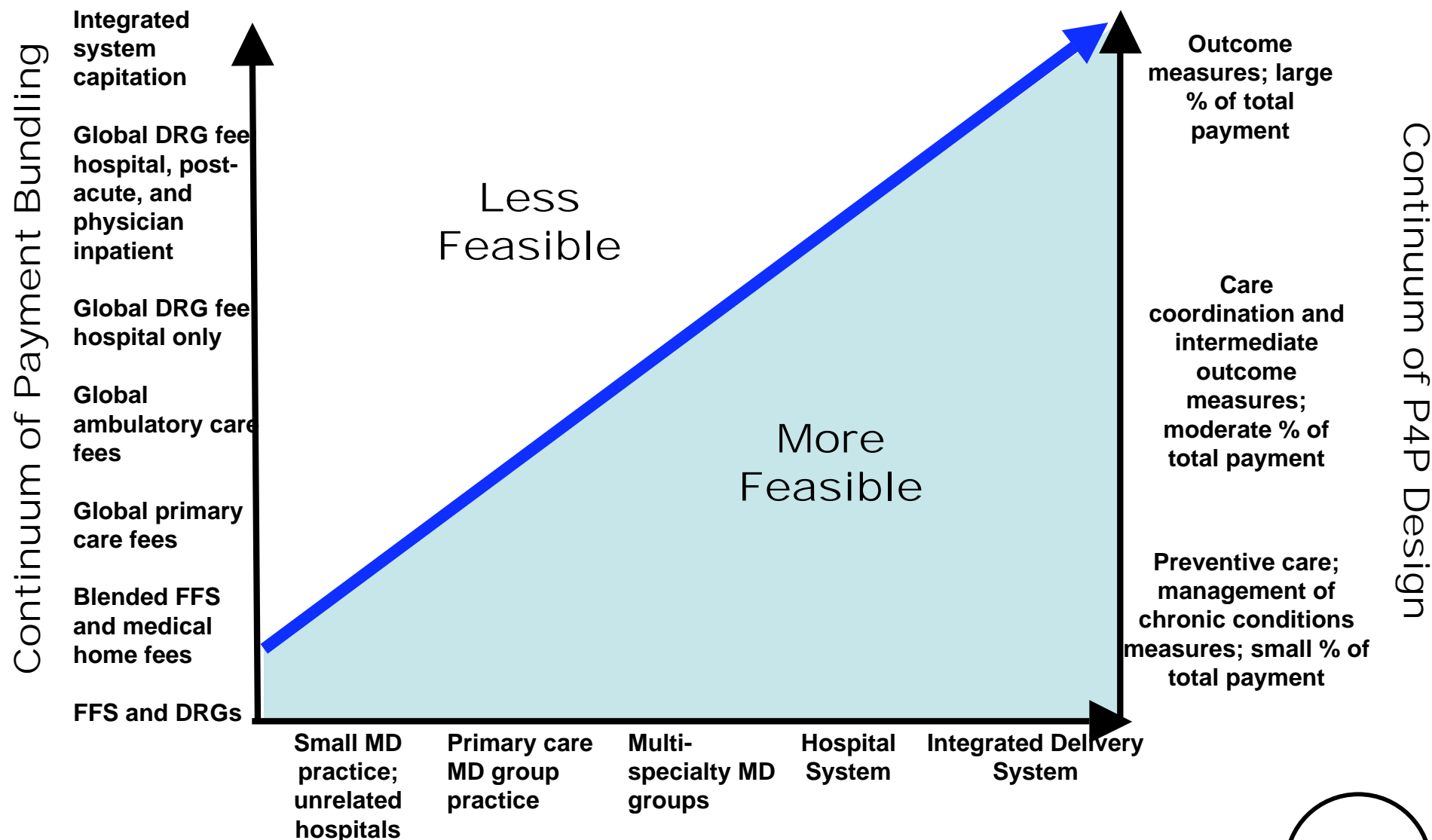


See: Shih et al, *Organizing the U.S. Health Care Delivery System for High Performance*, The Commonwealth Fund, August 2008

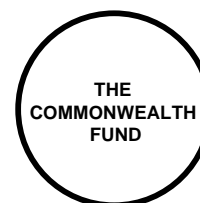
# Payment Methods and Organization Are Interrelated

## Need Incentives and Systems for Organized Care

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Source: Shih et al. *Organizing the U.S. Health Care Delivery System for High Performance*, The Commonwealth Fund, August 2008



# Accessible, Patient-Centered Primary Care Foundation Essential for Delivery System to Improve

## Need for new directions

- **Lack of access and timely communication**
- **Patients report use of emergency rooms that could have been avoided if physician had been available**
- **Broad experience and frustration with poor coordination, fragmented care system**
- **No one is accountable for ensuring recommended preventive care, health, or improving control of chronic conditions**
- **Wide variation in outcomes and costs for chronically ill patients across the U.S.**
- **Primary care workforce/teams - shortages**

# Access, Coordination & Safety, 2008

## U.S. Chronically Ill at High Risk

Base: Adults with chronic conditions

Percent reported in past 2 years:	AUS	CAN	FR	GER	NETH	NZ	UK	US
<b>Access problem due to cost*</b>	36	25	23	26	<b>7</b>	31	13	54
<b>Coordination problem**</b>	23	25	22	26	14	21	20	34
<b>Medical, medication, or lab error***</b>	29	29	18	19	<b>17</b>	25	20	34

\*Due to cost, adult did NOT: fill Rx or skipped doses, visit a doctor when had a medical problem, and/or get recommended test, treatment, or follow-up.

\*\*Test results/records not available at time of appointment and/or doctors ordered test that had already been done.

\*\*\*Wrong medication or dose, medical mistake, incorrect diagnostic/lab test results, and/or delays in abnormal test results.

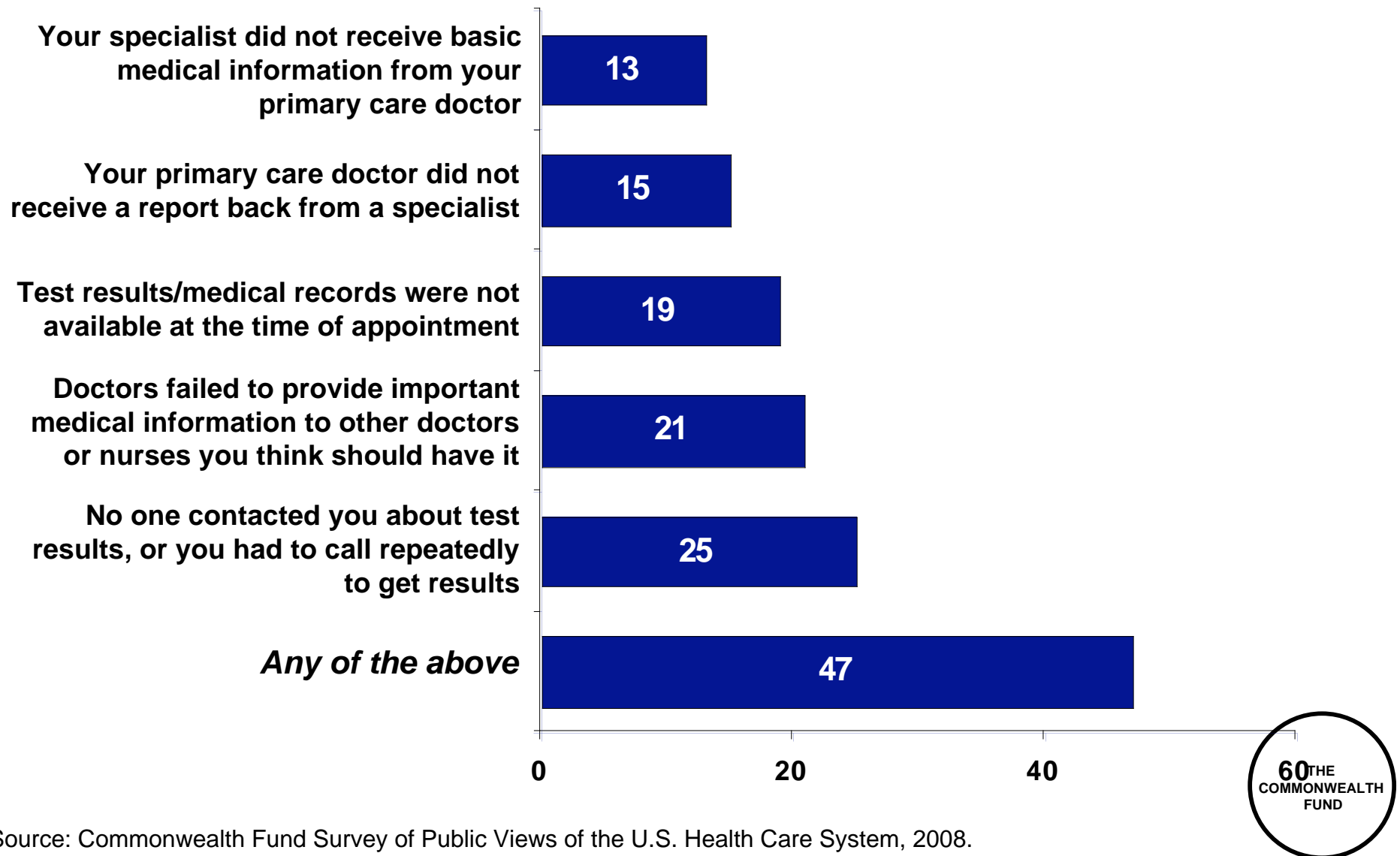
Data: 2008 Commonwealth Fund International Health Policy Survey of Sicker Adults

Source: C. Schoen et al., "In Chronic Condition: Experiences of Patients with Complex Healthcare Needs in Eight Countries, 2008", *Health Affairs* Web Exclusive, November 13, 2008.

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# Poor Coordination: Nearly Half of U.S. Adults Report<sup>16</sup> Failures to Coordinate Care

Percent U.S. adults reported in past two years:

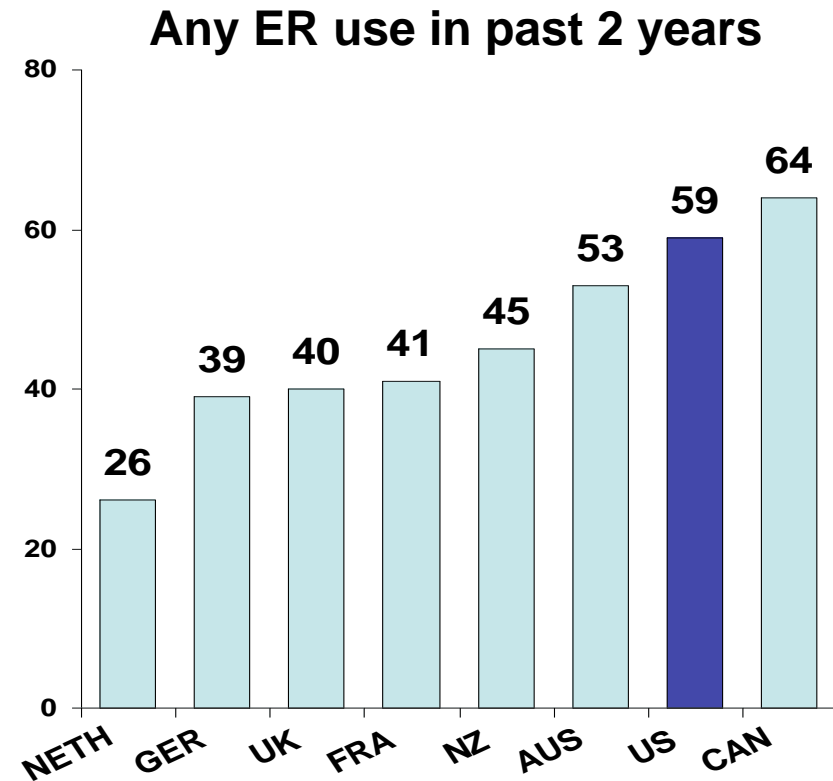
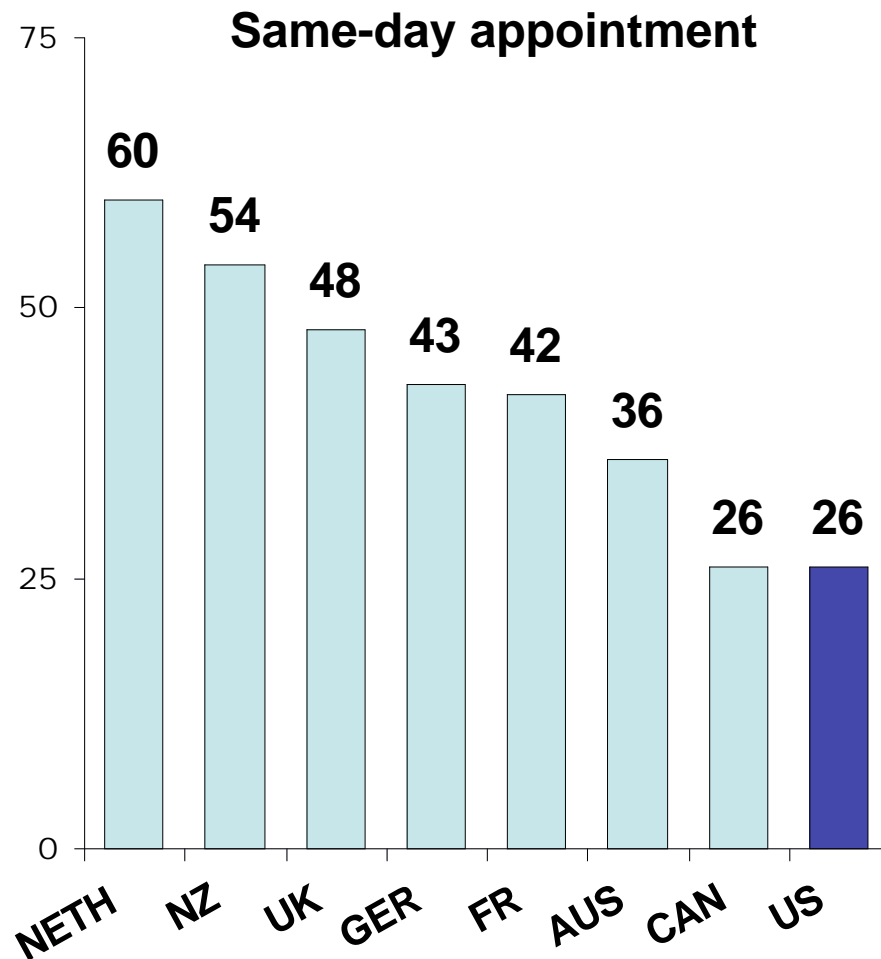


Source: Commonwealth Fund Survey of Public Views of the U.S. Health Care System, 2008.



# Access to Doctor When Sick or Needed Care, 2008 <sup>17</sup>

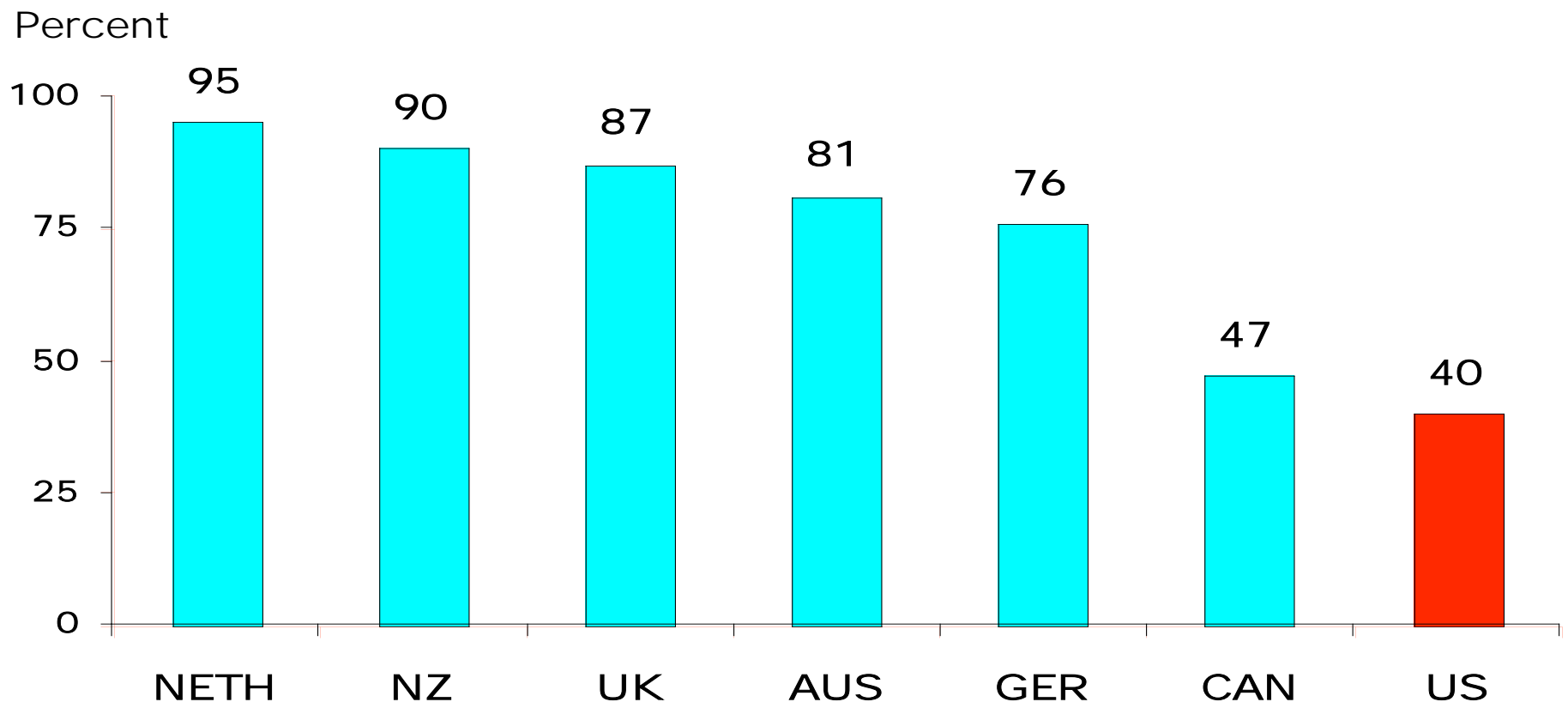
Base: Adults with any chronic condition  
Percent



Data: 2008 Commonwealth Fund International Health Policy Survey of Sicker Adults  
Source: C. Schoen et al., "In Chronic Condition: Experiences of Patients with Complex Healthcare Needs in Eight Countries, 2008", *Health Affairs* Web Exclusive, November 13, 2008.



# Primary Care Doctors: Practice Has Arrangement for After-Hours Care to See Nurse/Doctor, 2006



Source: 2006 Commonwealth Fund International Health Policy Survey of Primary Care Physicians (Schoen et al., "On The Front Lines of Care: Primary Care Doctors' Office Systems, Experiences, and Views in Seven Countries," *Health Affairs* Nov. 2, 2006).



# Toward Accessible, Accountable, Patient-Centered Primary care

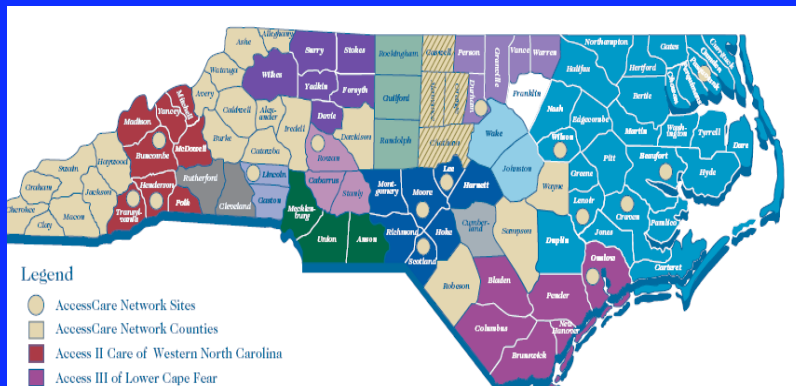
- **Patient-Centered “Medical Home” Principles**
  - Enhanced access to care – including after hours
  - Personal relationship – physician and care team
  - Whole person orientation
  - Coordinated and integrated care
  - Safe and high-quality care (evidence-based, HIT, health)
- **A “Systems Approach”: Access, Quality and Efficiency**
  - Payment to support value and teams; patient-centered
  - Information and team infrastructure; shared resources
  - Integration across sites of care: virtual and more formal
  - Accountable: quality and outcome benchmarks to improve

# Engaging Patients and Managing Care Chronic Care Model and Medical Home Fit Together

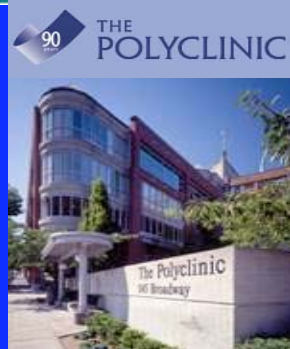


- **Chronic care model requires a team, patient-centered approach, IT support**
- **Country initiatives around disease management or frail elderly have elements related to building medical homes**

# Medical Home System Examples Exist in U.S.: More than One Model of Medical Home

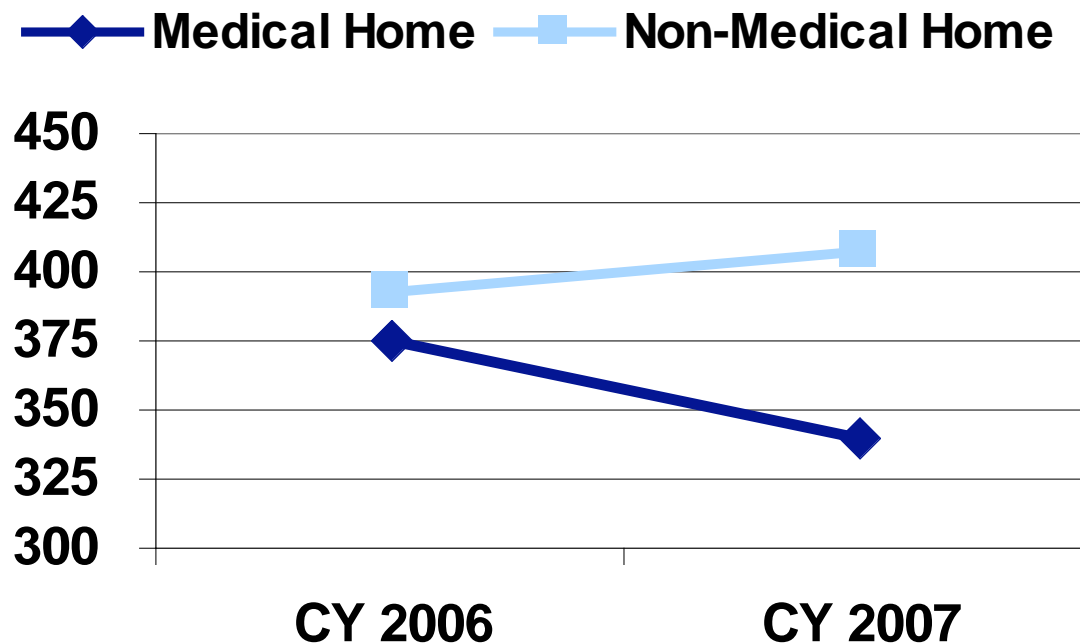


Community Care of North Carolina

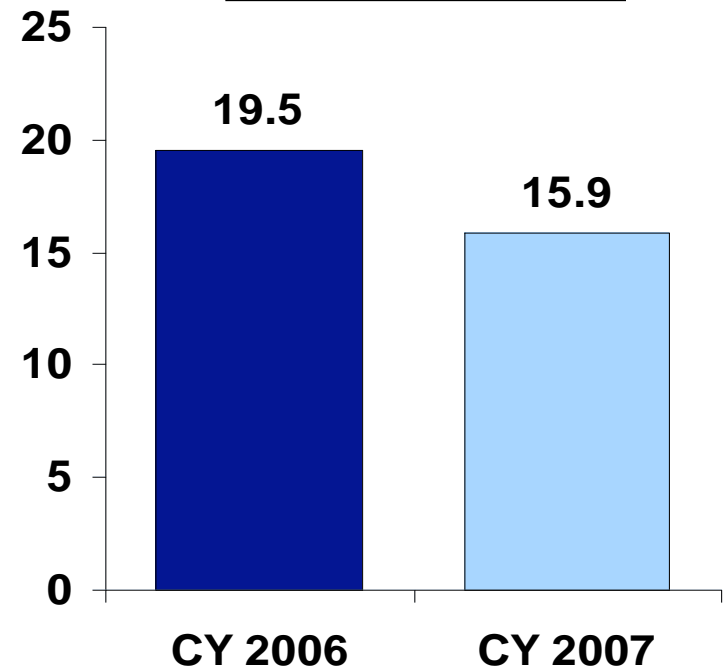


# Geisinger Medical Home Sites and Hospital Admissions/ Readmissions

Hospital admissions per 1,000 Medicare patients



Readmission rates for all Medical Home Sites



- 20% reduction in hospital admissions
- 18.5% reduction in hospital readmissions
- 7% total medical cost savings

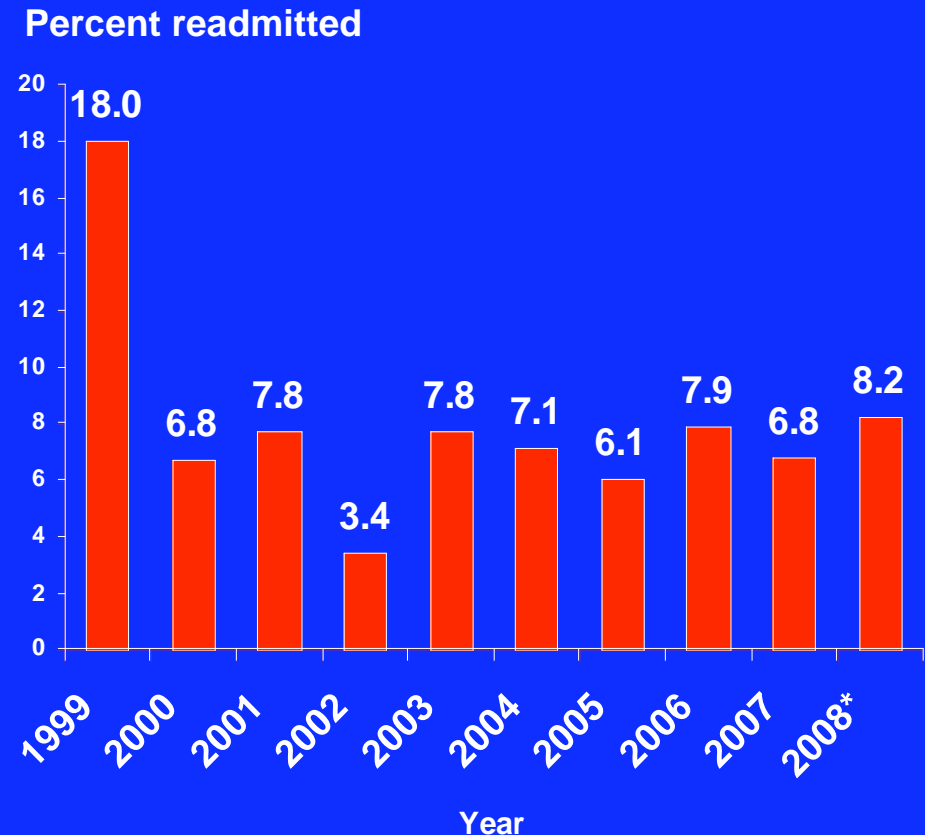
Source: Geisinger Health System, 2008.



# Organizing the Care System: Managing Care<sup>23</sup> Coordination and Care Transitions

- **MedPAC report estimates 75% of Medicare 30-day readmissions are potentially preventable**
- **Maimonides Medical Center (NY) reduced readmissions by over 50% through team-based inpatient care and with transition post-discharge**
- **Requires “system” approach**
- **Incentives work against reducing rates**

**Maimonides Medical Center Heart  
Failure Readmission Rates**

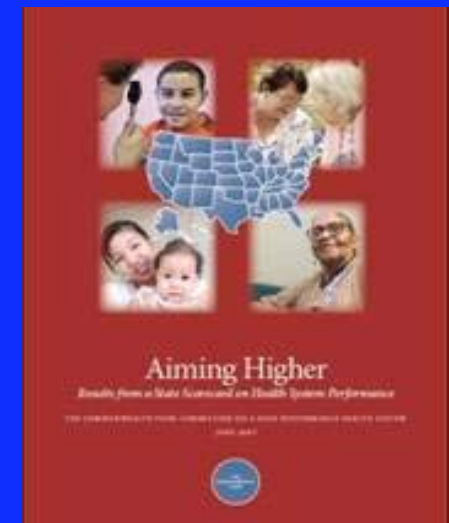
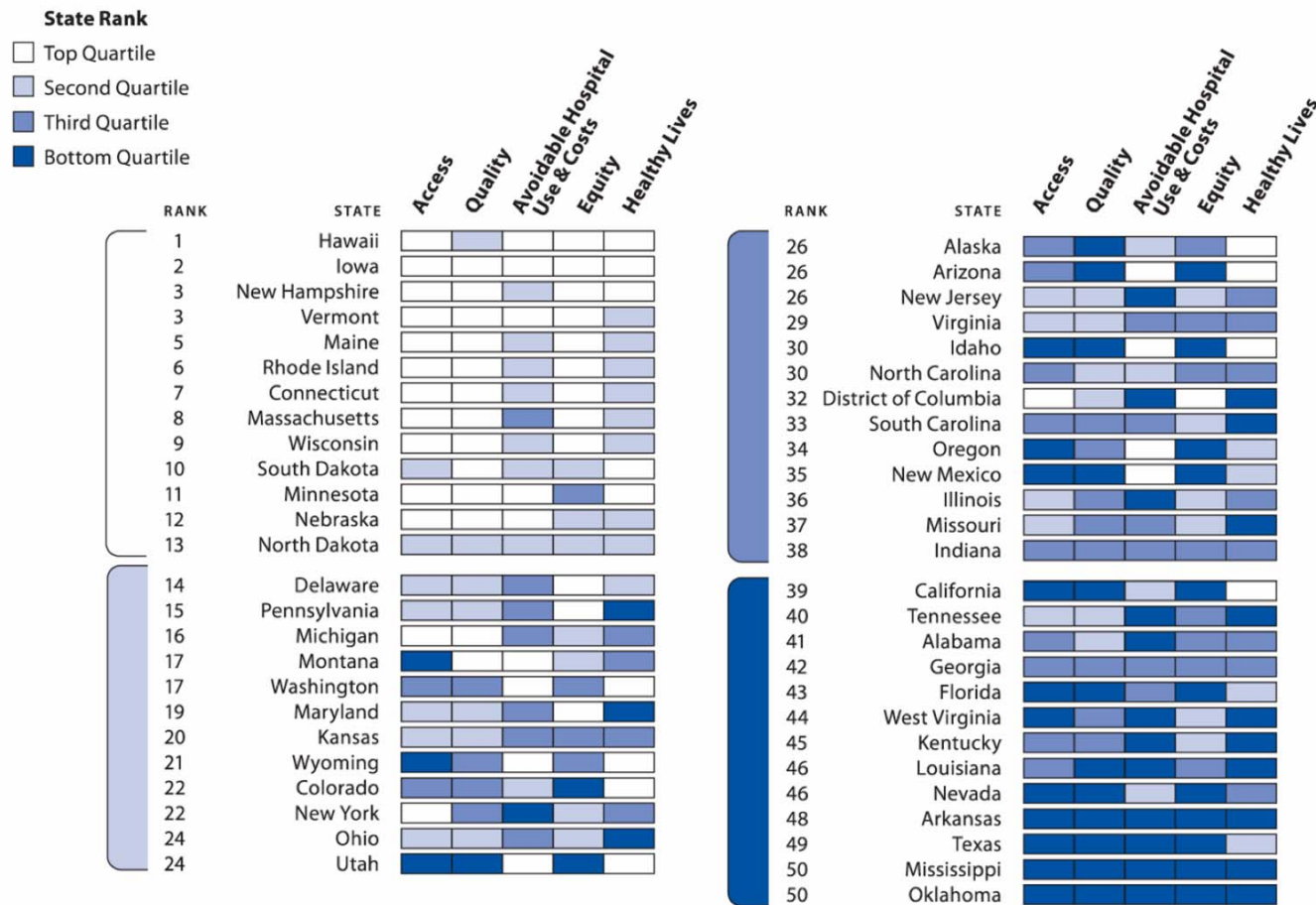


Source: MedPAC : Promoting Greater Efficiency in Medicare, June 2007; Quality Matters: Mortality Data and Quality Improvement, Sept./Oct. 2007, The Commonwealth Fund, Vol. 26; Maimonides Medical Center 2008.



# Aiming Higher: State Scorecard on Health System Performance

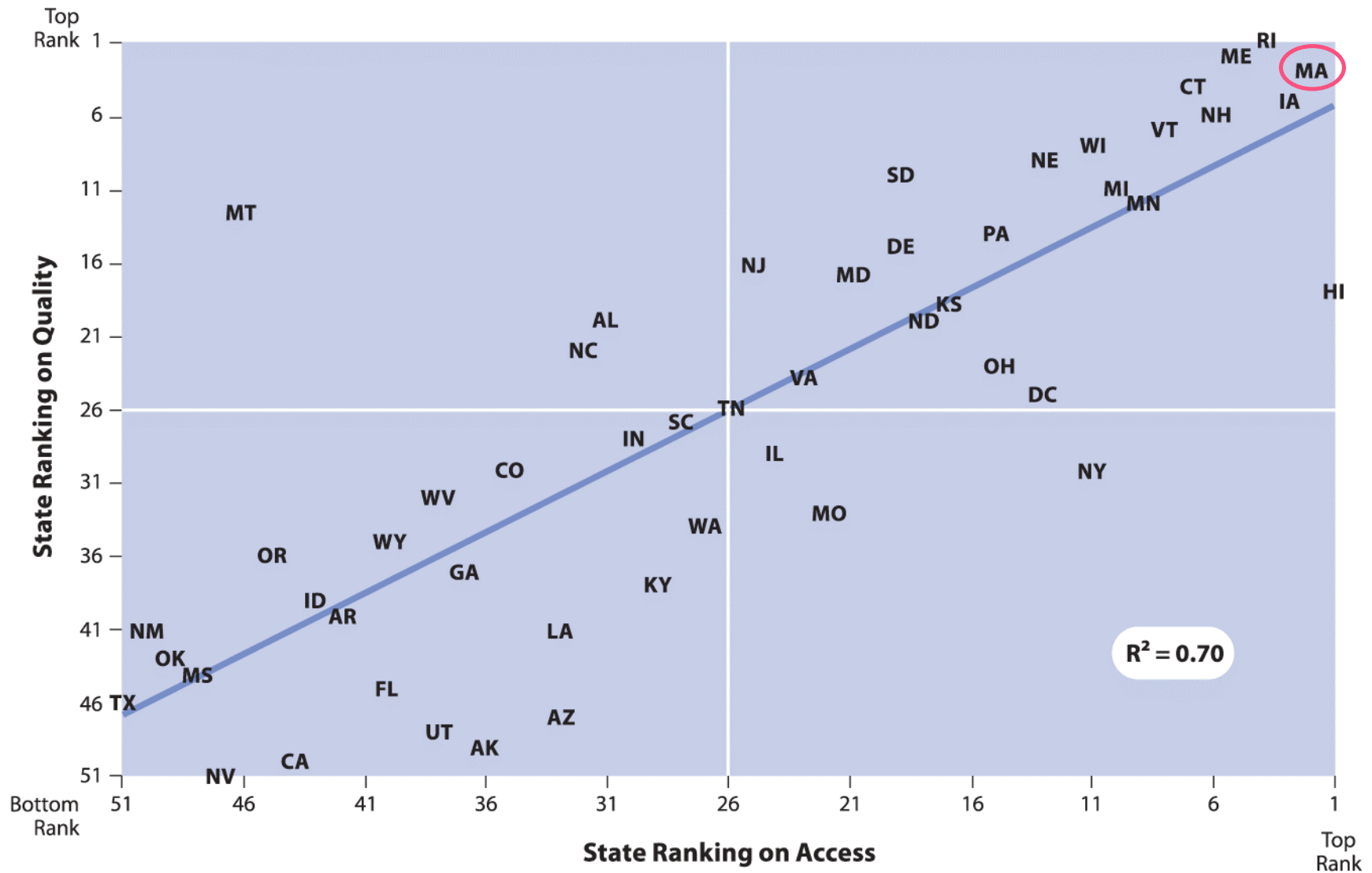
## State Scorecard Summary of Health System Performance Across Dimensions



- State ranks
- 32 indicators

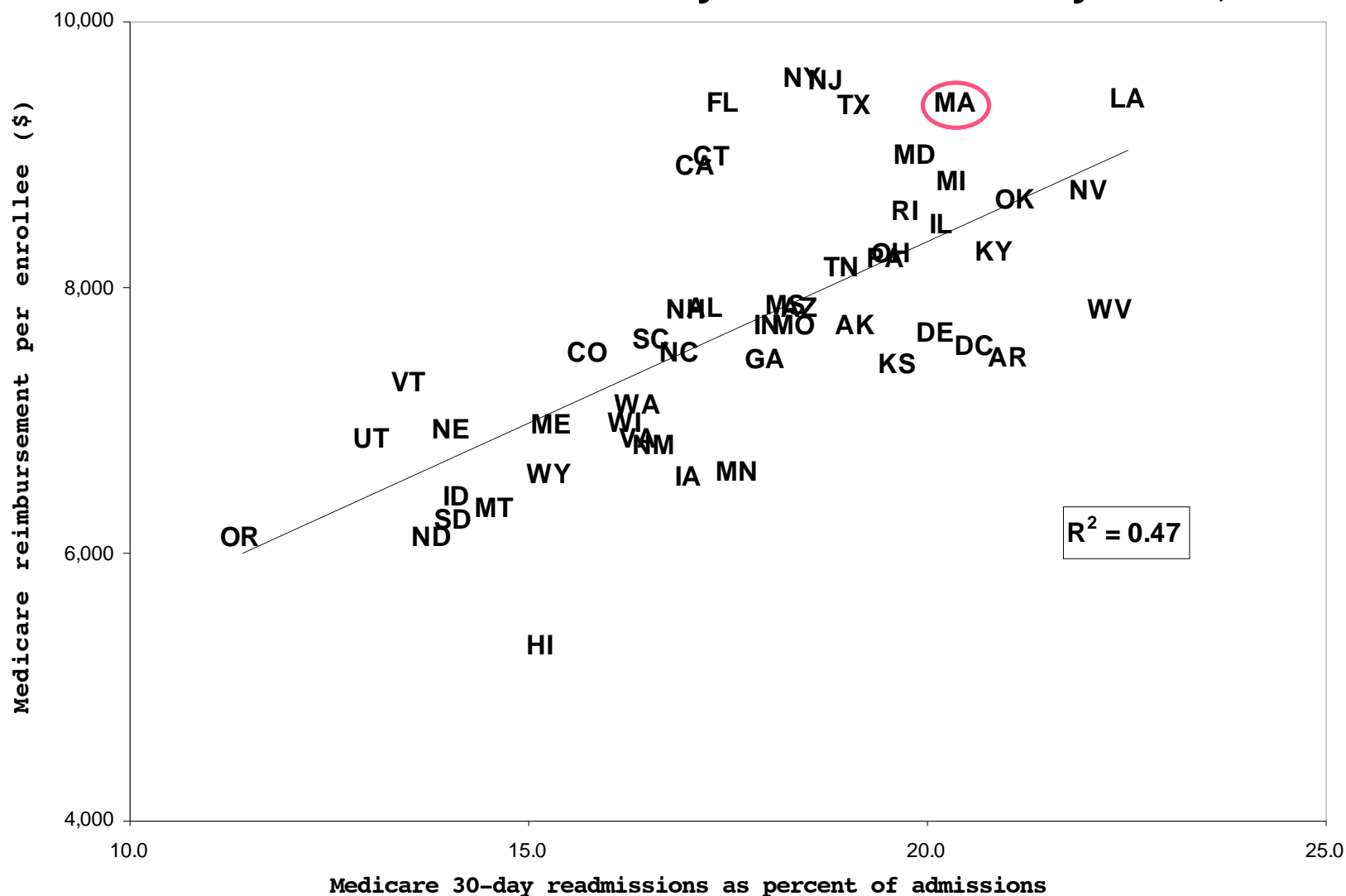


## State Ranking on Access and Quality Dimensions



SOURCE: Commonwealth Fund State Scorecard on Health System Performance, 2007

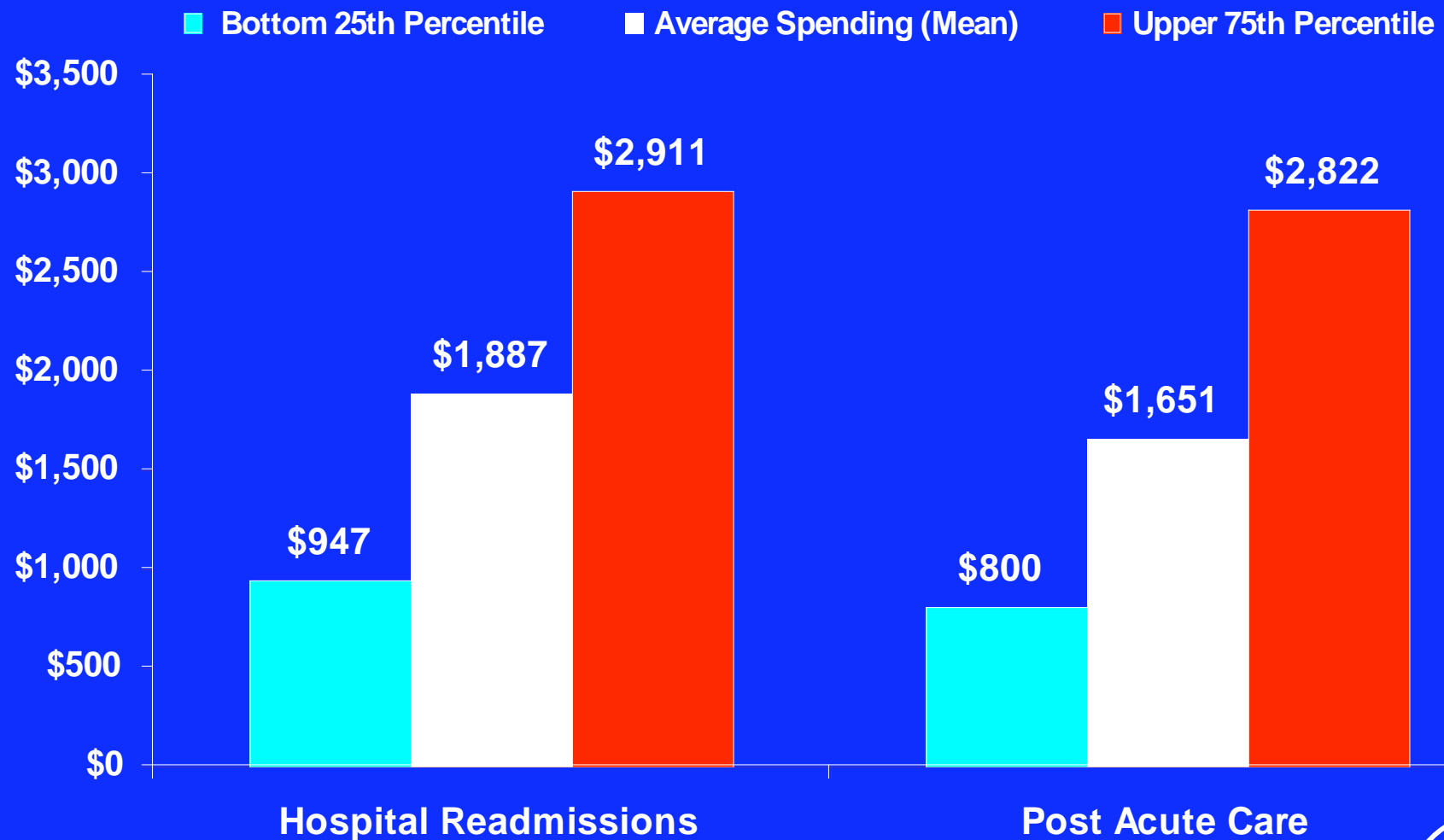
# Medicare Annual Cost and 30-Day Readmissions by State, 2006



DATA: Medicare readmissions – 2006 Medicare 5% SAF Inpatient Data; Medicare reimbursement – 2006 Dartmouth Atlas of Health Care

SOURCE: Commonwealth Fund State Scorecard on Health System Performance, 2009, forthcoming.

# Average Risk-Adjusted Standardized Spending for Hospital Readmissions and Post Acute Care After Coronary-Artery Bypass, 2001-2003 <sup>27</sup>

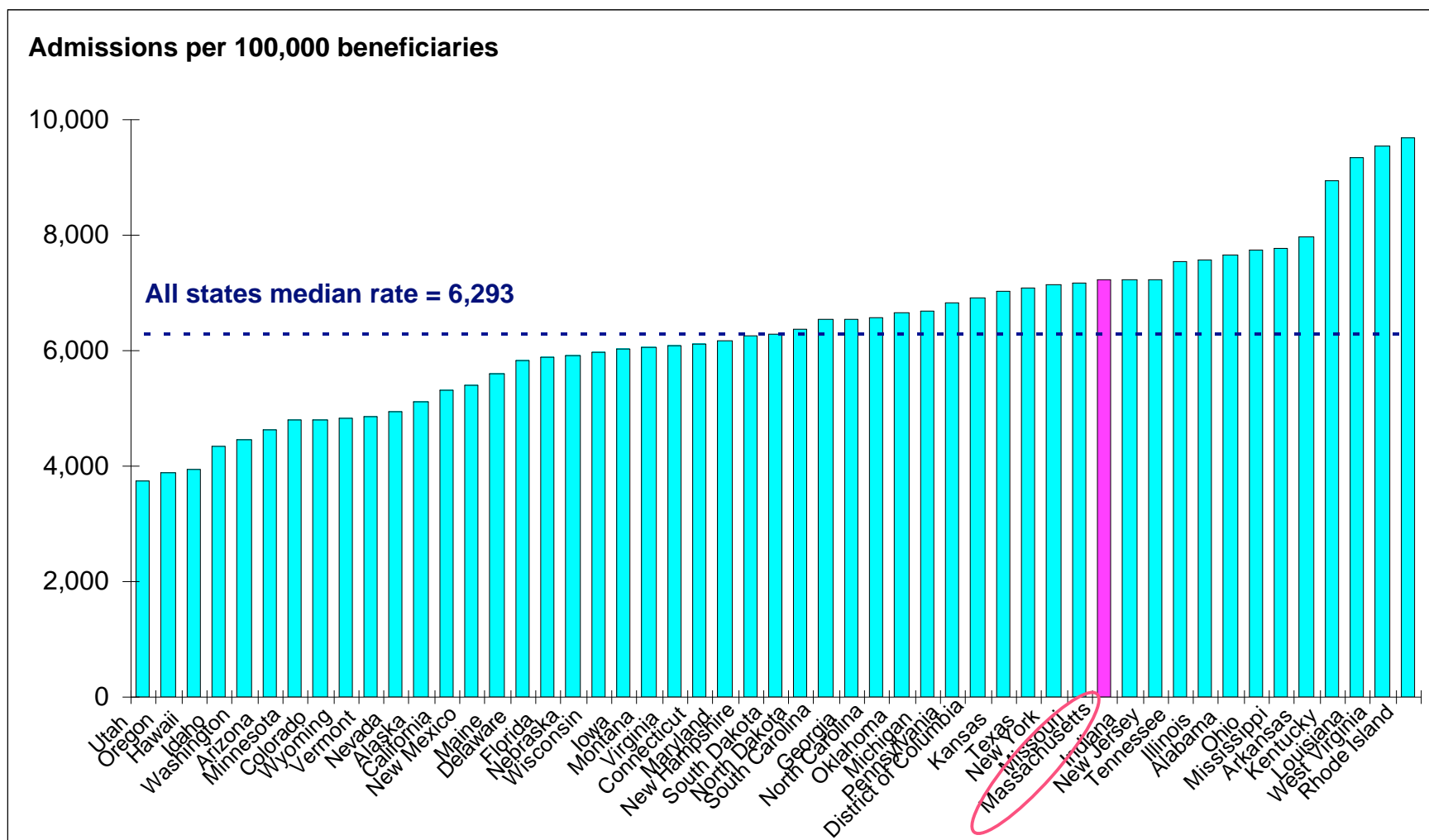


Source: Hackbarth, G et al. "Collective Accountability for Medical Care — Toward Bundled Medicare Payments."

N Engl J Med 359:1 July 3, 2008 Page 4



## State Rates of Hospital Admissions Among Medicare Beneficiaries for Ambulatory Care Sensitive Conditions, 2006



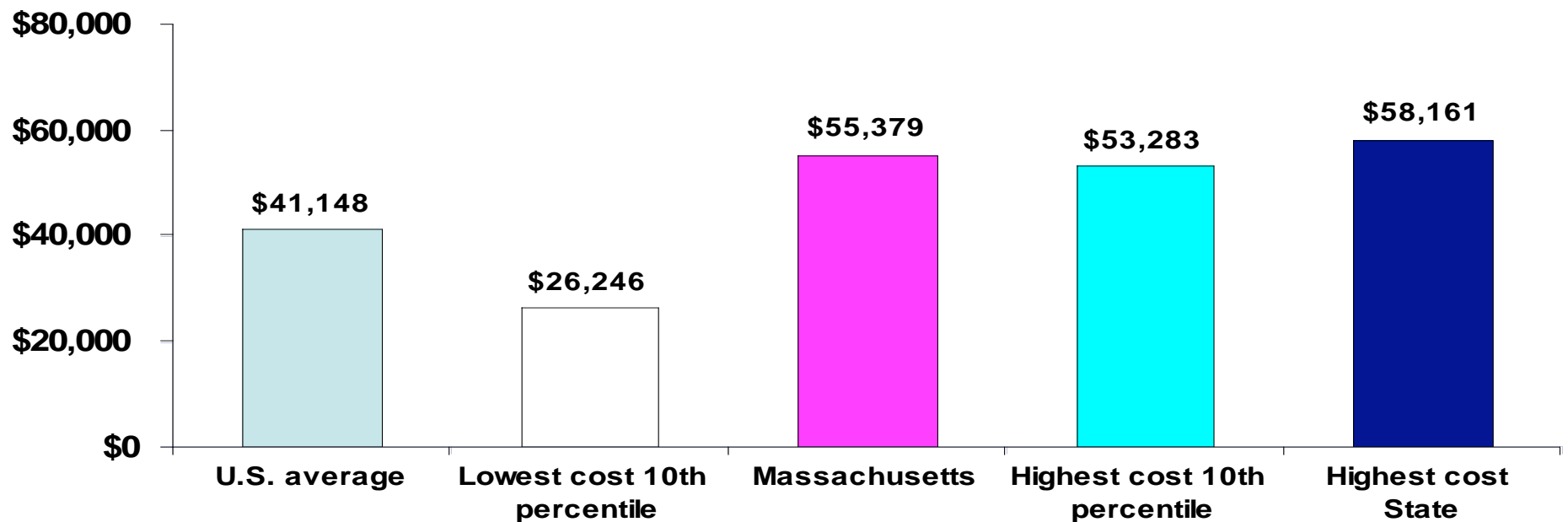
DATA: Medicare SAF 5% Data from the Chronic Condition Data Warehouse (CCW)

SOURCE: Commonwealth Fund State Scorecard on Health System Performance, 2009 forthcoming

## AVOIDABLE HOSPITAL USE & COSTS

### State Variation: Annual Costs of Care for Medicare Beneficiaries with Three Chronic Conditions (Diabetes, Heart Failure, and COPD), 2006

#### Average annual cost



DATA: Medicare SAF 5% Data from the Chronic Condition Data Warehouse (CCW)

SOURCE: Analysis by G. Anderson and R. Herbert, Johns Hopkins University.

# Align Incentives To Improve Value

- **Reform payment and align incentives**
  - Current incentives reward quantity not quality or efficiency
  - Undervalue primary care
  - Complexity; lack of coherent payment or pricing policies
- **Payment reform needed to stimulate and support care system innovation**
  - More “bundled” payments with accountability
  - Strengthen primary care; “medical homes” capacity
- **Challenges**
  - Investment necessary to achieve returns
  - Fragmented payers/risk pools; fragmented care system
  - Poor information systems to inform, drive or assess

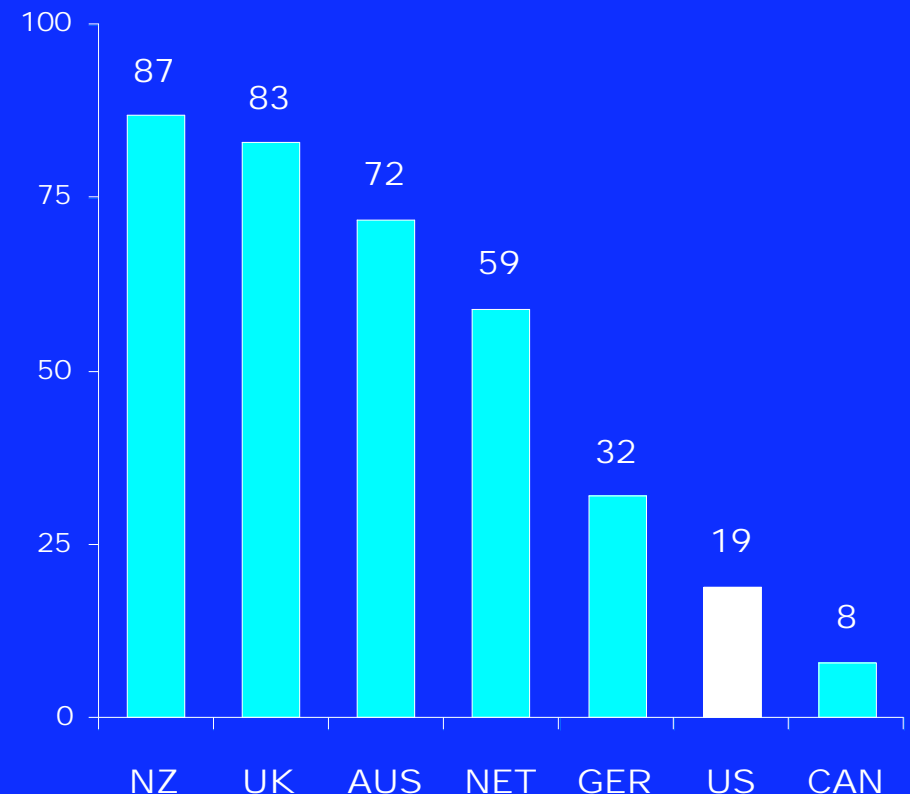
## Where Are We on IT?

Only 28% of U.S. Primary Care Physicians Have Electronic Medical Records; Only 19% Have Advanced IT Capacity

Percent reporting EMR



Percent reporting 7 or more out of 14 functions\*



\*Count of 14: EMR, EMR access other doctors, outside office, patient; routine use electronic ordering tests, prescriptions, access test results, access hospital records; computer for reminders, Rx alerts, prompt tests results; easy to list diagnosis, medications, patients due for care.

Source: 2006 Commonwealth Fund International Health Policy Survey of Primary Care Physicians (Schoen et al., "On the Front Lines of Care," *Health Affairs* Nov. 2, 2006.



# Why Invest in E-Health? Registries?

## Denmark Physicians and Patients Example

- **Doctors:**
  - 50 minutes saved per day in GP practice
  - Information ready when needed
  - Telephone calls to hospitals reduced by 66%
  - E-referrals, lab orders
  - Patient e-mail consultation, Rx renewal
- **Patients:**
  - Reduced waiting times, greater convenience
  - Info about treatments, number of cases
  - Patients access to own data
  - Preventive care reminders
  - Information about outcomes

Source: I. Johansen, "What Makes a High Performance Health Care System and How Do We Get There? Denmark," Presentation to the Commonwealth Fund International Symposium, November 3, 2006.



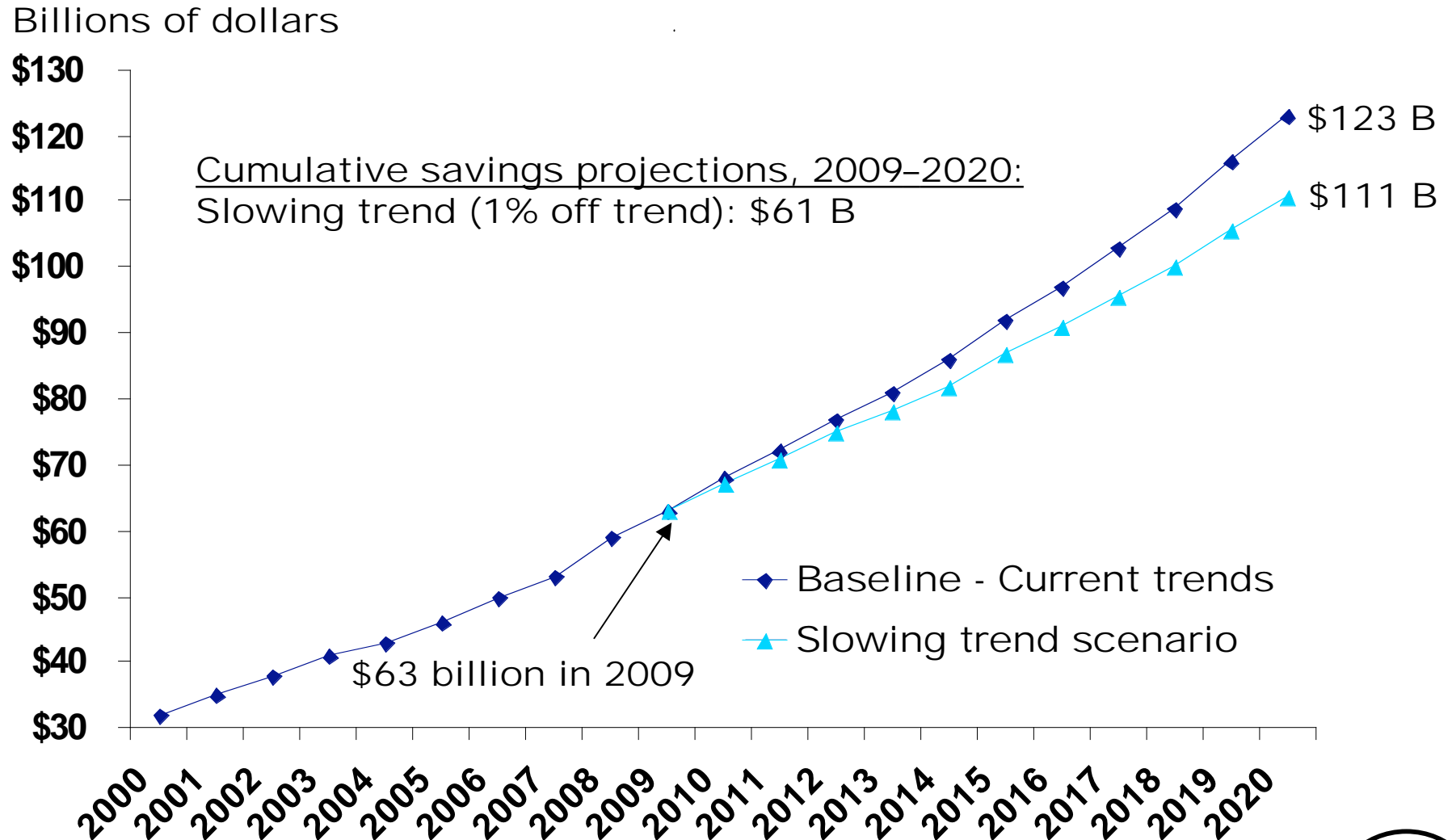


# Accountable Leadership and Public/Private Collaboration

- **Leadership essential to develop infrastructure for markets to work**
  - National targets, benchmarks of high performance
  - Comparative effectiveness
  - Health Information Technology standards and exchange
  - Unified health and cost data systems: goals and measures
- **Public/Private Collaboration for coherent policies**



# Bending the Massachusetts Cost Curve: Growth in Massachusetts Total Health Expenditures Under Two Scenarios



Data: Centers for Medicare & Medicaid Services (CMS), Office of the Actuary, National Health Statistics Group, 2007. 2005-2020 data are projected based on projected per capita health expenditures.  
Adapted from Davis, Schoen et al. Slowing the Growth of U.S. Health Care Expenditures: What are the Options?, Commonwealth Fund January 2007.



# Toward High Performance Agenda for Change

- **Comprehensive “system” approach required**
  - To end fragmentation (financing and delivery)
  - To improve value while achieving savings
- **Coverage foundation essential**
  - Access, payment reforms, and focus on outcomes; foundation and catalyst
- **National leadership and public/private collaboration essential**
  - Medicare participation key to coherent approaches
  - Federal policies matter
- **States can lead to innovate and raise benchmarks**

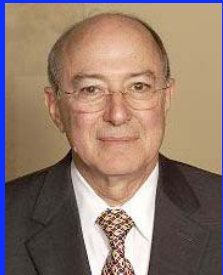
# Thank You!



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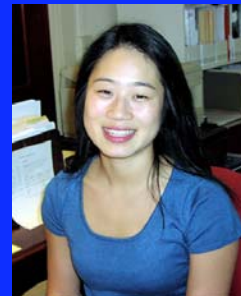
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